

BSR Member Benefits Overview

As a BSR member, your company will gain access to a powerful global network of member companies, thought leaders, peers, and stakeholders—all focused on creating viable sustainability solutions. BSR is a global nonprofit organization that works with its network of more than 250 member companies to build a just and sustainable world. From its offices in Asia, Europe, and North America, BSR develops sustainable business strategies and solutions through consulting, research, and cross-sector collaboration. Visit www.bsr.org for more information about BSR's more than 20 years of leadership in sustainability.

With deep experience from farm to factory to boardroom, we translate ideas into real outcomes that deliver value for business and society.

As BSR works to build an even stronger membership network, we have developed a new and enhanced framework for member company benefits. Membership focuses on three core elements: **access to BSR expertise and insights**, **participation in collaborative solutions**, and **networking with peers and stakeholders**.



Expertise and Insights

Access to BSR expertise to improve company performance

Dedicated account representative, plus access to global staff expertise

Customized support from a menu of engagement options

Annual meeting with BSR account team to discuss strategy and emerging trends

Discount of 33 percent on standard consulting rates

Unlimited subscriptions to *BSR Insight* newsletter and participation in members-only *Sustainability Matters* webinars held year-round



Collaborative Solutions

Collaborative initiatives to generate sustainability solutions

Access to suite of Collaborative Initiatives to learn, work, and drive change across topics, regions, and functional areas

Participation in a designated BSR Collaborative Initiative at no extra cost, or credit to participate in any other BSR initiative

Opportunities to participate in global, grant-funded sustainability initiatives and research



Networking

Networking opportunities with peers and stakeholders

Participation in annual spring events in regions and series of smaller industry- and issue-based events year-round

Access to new online Member Center enabling networking among members and customization of content

Ongoing networking and discussions through curated online groups on sustainability topics and collaborations

Discount on BSR Conference and select events

We believe that BSR provides exceptional value for member companies by combining engagement from the BSR team with opportunities to collaborate with companies and other partners in the network. Please note that certain benefits do not apply to members below the US\$12,000 dues level. For more details, please see the [member benefits comparison matrix](#).

Member Dues and Eligibility

Any company that is committed to improving its sustainability performance is eligible to join BSR. Corporate membership dues are based on a company's total consolidated annual revenues for the most recently completed fiscal year for which audited financial statements are available, per the table below.

Corporate Membership Dues

Annual Gross Revenue	Annual Dues
Less than US\$1 billion	US\$5,500
US\$1 billion-less than US\$5 billion	US\$12,000
US\$5 billion-less than US\$10 billion	US\$18,000
US\$10 billion-less than US\$20 billion	US\$24,000
US\$20 billion-less than US\$50 billion	US\$30,000
US\$50 billion or more	US\$36,000

Associate Memberships

Companies with annual gross revenue of less than US\$1 billion and non-company organizations (e.g. NGOs, nonprofits, and academic institutions) are eligible for an Associate Membership. Associate Members have a more limited **selection of benefits** for annual dues of US\$2,750.

Sample BSR Member List

Abbott Laboratories	Li & Fung Limited
Aramex International	Maersk Group, The
Bank of Tokyo-Mitsubishi UFJ, Ltd., The	Marks and Spencer, plc
Barclays Bank PLC	McDonald's Corporation
Barrick Gold Corporation	Merck & Co., Inc.
Boeing Company, The	Michelin
Cisco Systems Inc.	Microsoft Corporation
Coca-Cola Company, The	NIKE, Inc.
CSX Transportation	Novartis AG
Deutsche Post AG	PepsiCo, Inc.
Diageo plc	Royal Dutch Shell
Dow Chemical Company, The	SAP AG
Duke Energy	Saudi Basic Industries Corporation (SABIC)
General Electric Company	Sony Corporation
Google, Inc.	Total SA
Hilton Worldwide	United Parcel Service, Inc. (UPS)
IKEA Services AB	Vale
KKR & Co. L.P.	Wal-Mart Stores, Inc.
Levi Strauss & Co.	Walt Disney Company, The
	See the full list at www.bsr.org/member-list

Contact

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